

Message Text

UNCLASSIFIED

PAGE 01 RECIFE 00122 161906Z

ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 W

-----105295 171255Z /43

R 161400Z JUN 78

FM AMCONSUL RECIFE

TO SECSTATE WASHDC 5888

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS RECIFE 0122

E.O. 11652: N/A

TAGS: BTIO, BR

SUBJECT: MAJOR PROJECTS: ALUMINUM INGOTS AND COILS

1. RECIFE MANUFACTURER OF SEMI-FINISHED ALUMINUM PRODUCTS (SHEETS AND EXTRUDED FORMS) DESIRES TO CONTRACT WITH AMERICAN FIRM FOR IMPORT OF 2,500 TONS PER MONTH OF ALUMINUM INGOT AND 1,200 TONS PER MONTH OF ALUMINUM COIL (CONTINUOUS CASTING ROLLED PLATE) FOR FURTHER PROCESSING. PRICES SHOULD BE QUOTED CIF LINER TERMS RECIFE.

2. FIRM PRESENTLY IMPORTS 2,500 TONS PER MONTH OF INGOT FROM VARIOUS NON-AMERICAN SUPPLIERS. IT CURRENTLY PRODUCES COIL OF 6MM TO 10MM THICKNESS BUT LACKS INSTALLED CAPACITY TO PRODUCE ADDITIONAL 1,200 TONS NEEDED TO ENABLE IT TO FULLY UTILIZE SEMI-FINISHED PRODUCT PRODUCTION CAPABILITY. THUS, 1,200 TONS PER MONTH OF ALUMINUM COIL WOULD BE PRODUCT NOT PREVIOUSLY IMPORTED BY FIRM.

3. FIRM CAN OBTAIN EXEMPTION FROM BRAZILIAN IMPORT TAX ON COIL IMPORTS ONLY ON BASIS OF DRAWBACK ARRANGEMENT WHEREBY FIRM WILL EXPORT EQUIVALENT VALUE OF FINISHED PRODUCTS. SUPPLIER OF COIL WILL BE EXPECTED TO ENTER INTO ARRANGEMENT WITH BRAZILIAN FIRM TO ENABLE IT TO MEET THIS EXPORT SALES REQUIRE-
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MENT.

4. THE BRAZILIAN FIRM IS ALUMINIO S/A EXTRUSAO E LAMINA&AO LOCATED AT IGARASSU, PERNAMBUCO ABOUT 35 KILOMETERS NORTH OF RECIFE. CAIXA ECONOMICA, A LARGE BRAZILIAN FEDERAL GOVERNMENT FINANCIAL INSTITUTION, OWNS ALL SHARES OF THE COMPANY SINCE JANUARY 1978. ALL PAYMENTS WILL BE MADE PROMPTLY BY SIGHT

LETTER OF CREDIT.

5. INTERESTED FIRMS SHOULD CONTACT:

CRISTIANO FONSECA
DIRETOR SUPERINTENDENTE
ALUMINIO S/A
RUA DA FUNDI&AO 242
CAIXA POSTAL 2890
50.000 RECIFE, PE.

53)3/ (081)1008 ALSA BR (FACTORY)
(081) 1164 ALUM BR (OFFICE)

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Message Attributes

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